

COMPASS

Acadiana
Market Report
January 2026

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Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

Out of Parish: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

Q3: Third quarter of the year (July-September)

Q4: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

Dollar Volume: The total of all Sales Prices.

Number Active: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

Number Pending: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

Number Sold: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

List/Sold Price %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

Resale/Existing: Residential properties that are 1 year or older.

New Construction: Residential properties that are proposed construction, under construction, and new construction >1 year old.

Average Sales Price: The average price for which a property sold.

Months of Inventory: An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

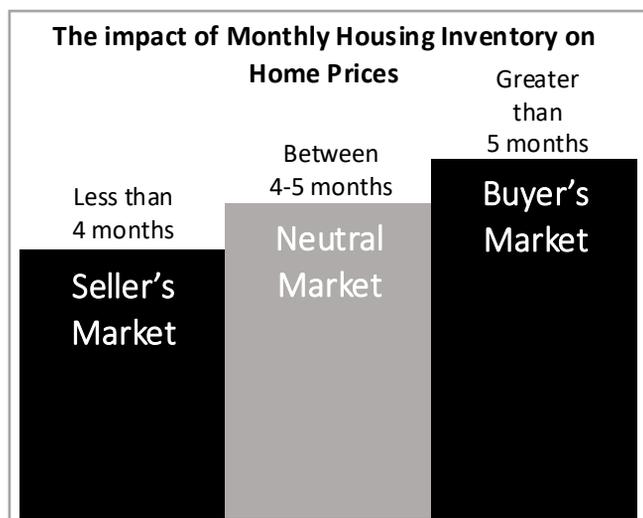
Market Penetration: The extent to which a company is recognized in a particular market.

Year to Date (YTD): a term covering the period between the beginning of the year and the present

Seller's Market: occurs when the housing demand exceeds the supply

Neutral Market: the number of buyers and sellers in the marketplace are equalized

Buyer's Market: housing market where the supply exceeds the demand

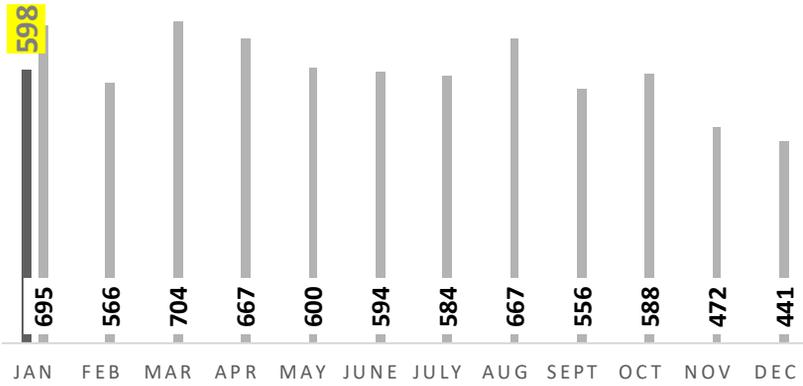


Acadiana



Acadiana New Listings

■ 2026 ■ 2025



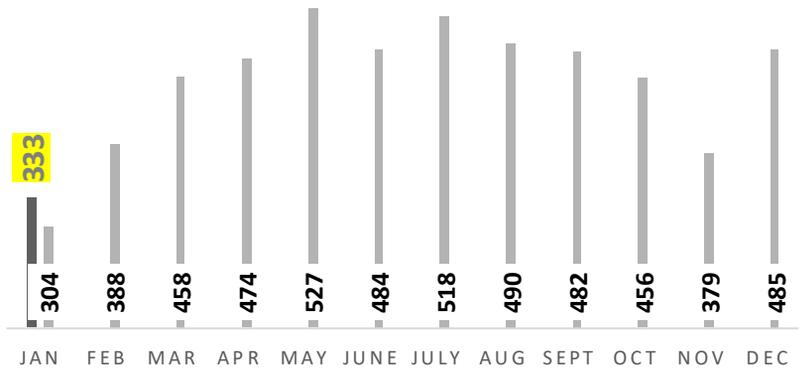
In January 2026 there were 598 new Residential listings in Acadiana. That is a **decrease** of 14% from new listings in January of 2025 but an **increase** of 26% from new listings in December 2025.

* Any listing with a List date within the reported month range is considered a New Listing.

Acadiana Closed Sales

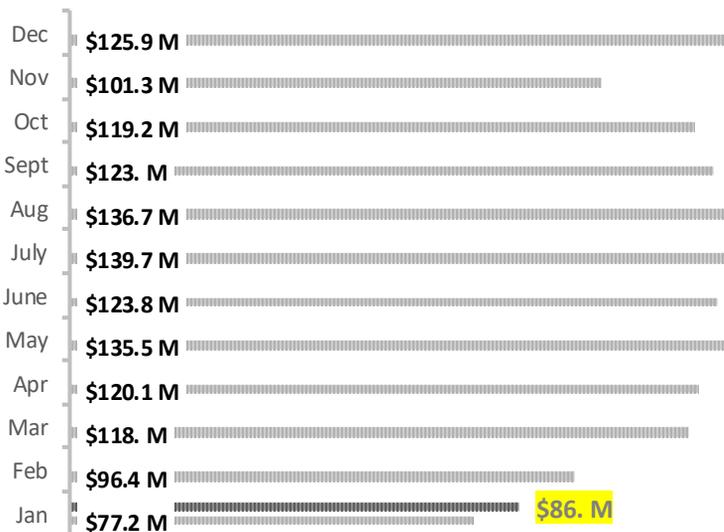
In January 2026 there were 333 total Residential sales in Acadiana. That is an **increase** of 9% from units sold in January of 2025, but a **decrease** of 31% from units sold in December 2025. Average days on market in the month of January across Acadiana was 103.

■ 2026 ■ 2025



Acadiana Dollar Volume

■ 2026 ■ 2025



In January 2026, the total Residential closed volume was \$85,996,462 across Acadiana. That is a 10% **increase** from January 2025, but a **decrease** of 32% from December 2025. Average Sales Price in January across Acadiana was \$258,247.

Acadiana Price Points – January 2026

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	4	5	1.3
\$20,000-\$29,999	0	6	***
\$30,000-\$39,999	3	8	2.7
\$40,000-\$49,999	5	15	3.0
\$50,000-\$59,999	2	21	10.5
\$60,000-\$69,999	2	30	15.0
\$70,000-\$79,999	3	48	16.0
\$80,000-\$89,999	6	33	5.5
\$90,000-\$99,999	5	44	8.8
\$100,000-\$109,999	5	30	6.0
\$110,000-\$119,999	3	51	17.0
\$120,000-\$129,999	12	37	3.1
\$130,000-\$139,999	6	47	7.8
\$140,000-\$149,999	8	41	5.1
\$150,000-\$159,999	6	57	9.5
\$160,000-\$169,999	12	43	3.6
\$170,000-\$179,999	11	45	4.1
\$180,000-\$189,999	14	62	4.4
\$190,000-\$199,999	9	63	7.0
\$200,000-\$219,999	28	101	3.6
\$220,000-\$239,999	34	172	5.1
\$240,000-\$259,999	36	157	4.4
\$260,000-\$279,999	23	118	5.1
\$280,000-\$299,999	13	107	8.2
\$300,000-\$349,999	23	162	7.0
\$350,000-\$399,999	20	116	5.8
\$400,000-\$449,999	6	61	10.2
\$450,000-\$499,999	10	67	6.7
\$500,000-\$549,999	6	32	5.3
\$550,000-\$599,999	4	32	8.0
\$600,000-\$699,999	5	30	6.0
\$700,000-\$799,999	4	31	7.8
\$800,000-\$899,999	4	24	6.0
\$900,000-\$999,999	1	27	27.0
\$1,000,000 & over	0	92	***

\$0 - \$149,999:

19% of all sales reported in this range

21% of all active listings

64 total sales vs 416 actives

6.50 - month supply of inventory

\$150,000 - \$299,999:

56% of all sales reported in this range

46% of all active listings

186 total sales vs 925 actives

4.97 - month supply of inventory

\$300,000 and above:

25% of all sales reported in this range

33% of all active listings

83 total sales vs 674 actives

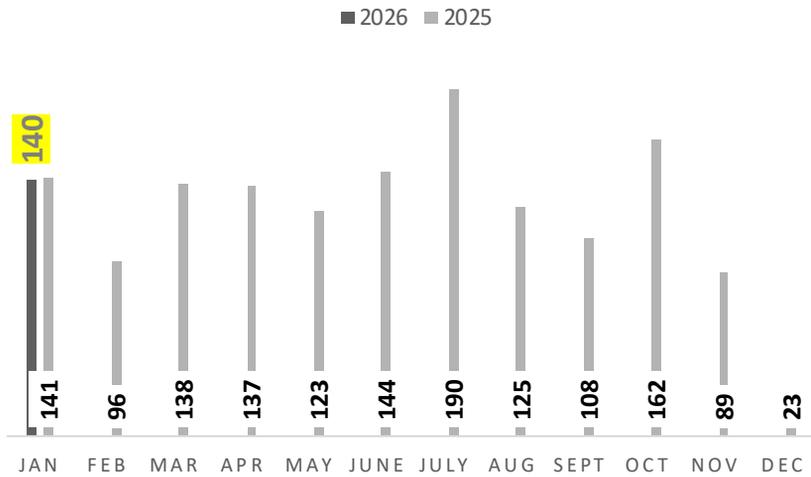
8.12 - month supply of inventory

333

2015

6.1

Acadiana New Construction New Listings

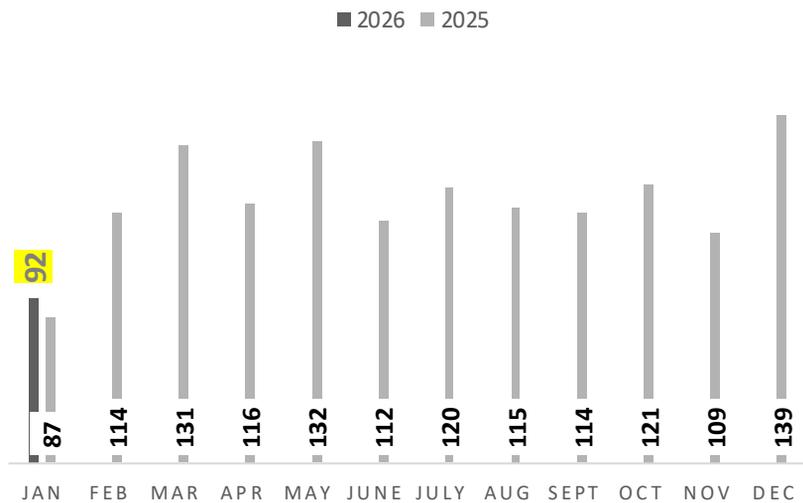


In January 2026 there were 140 new construction listings in Acadiana. That is a **decrease** of 1% from new listings in January 2025, but an **increase** of 84% from new listings in December 2025.

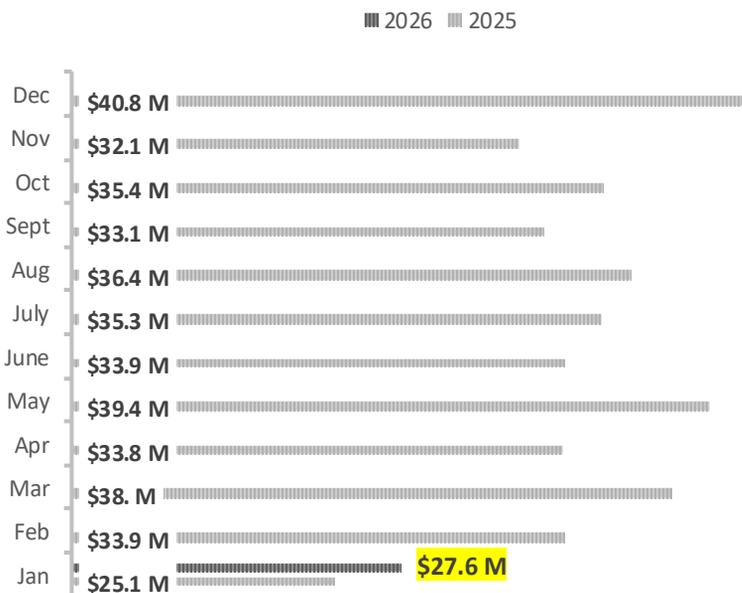
* Any listing with a List date within the reported month range is considered a New Listing.

Acadiana New Construction Closed Sales

In January 2026 there were 92 total new construction sales in Acadiana. That is an **increase** of 5% from units sold in January of 2025, but a **decrease** of 34% from units sold in December 2025. Average days on market in the month of January was 107.



Acadiana New Construction Dollar Volume



In January 2026, the total new construction closed volume was \$27,614,713 across Acadiana. That is a 9% **increase** from January 2025, but a **decrease** of 32% from December 2025. Average Sales Price in January for new construction across Acadiana was \$300,159.

Acadiana New Construction Price Points – January 2026

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	1	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	1	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	1	***
\$150,000-\$159,999	0	1	***
\$160,000-\$169,999	0	2	***
\$170,000-\$179,999	2	2	1.0
\$180,000-\$189,999	1	11	11.0
\$190,000-\$199,999	1	15	15.0
\$200,000-\$219,999	10	22	2.2
\$220,000-\$239,999	16	56	3.5
\$240,000-\$259,999	24	69	2.9
\$260,000-\$279,999	8	47	5.9
\$280,000-\$299,999	3	53	17.7
\$300,000-\$349,999	8	48	6.0
\$350,000-\$399,999	7	32	4.6
\$400,000-\$449,999	2	22	11.0
\$450,000-\$499,999	4	17	4.3
\$500,000-\$549,999	1	12	12.0
\$550,000-\$599,999	1	3	3.0
\$600,000-\$699,999	2	7	3.5
\$700,000-\$799,999	1	6	6.0
\$800,000-\$899,999	1	10	10.0
\$900,000-\$999,999	0	13	***
\$1,000,000 & over	0	24	***
	92	475	5.2

\$0 - \$149,999:

0% of all sales reported in this range

1% of all active listings

0 total sales vs 3 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

71% of all sales reported in this range

59% of all active listings

65 total sales vs 278 actives

4.28 - month supply of inventory

\$300,000 and above:

29% of all sales reported in this range

41% of all active listings

27 total sales vs 194 actives

7.19 - month supply of inventory

	Year to Date		
	YTD-25	YTD-26	% Change
New Listings	695	598	-14%
Closed Sales	304	333	10%
Days on Market	85	103	21%
Average Sales Price	\$251,046	\$258,247	3%

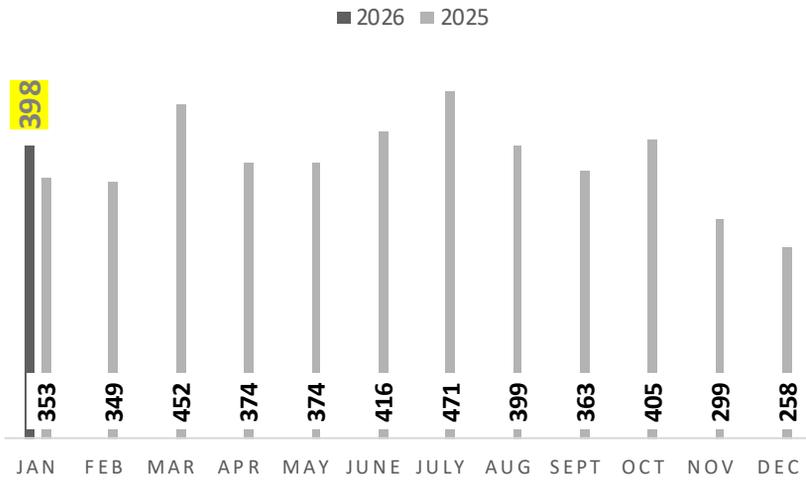
Acadiana New Construction Recap – 2026 vs 2025

	Year to Date		
	YTD-25	YTD-26	% Change
New Listings	141	140	-1%
Closed Sales	87	92	6%
Days on Market	107	107	0%
Average Sales Price	\$294,419	\$300,159	2%

Lafayette Parish



Lafayette New Listings

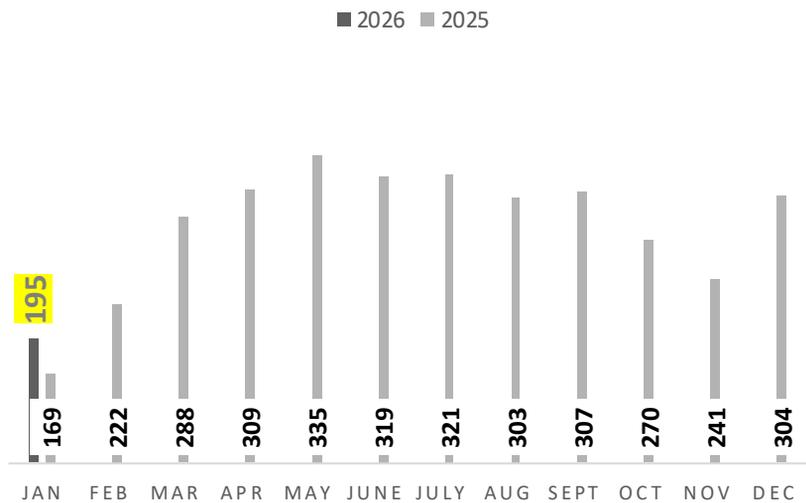


In January 2026 there were 398 new Residential listings in in Lafayette Parish. That is an **increase** of 11% from new listings in January 2025 and a 35% **increase** from new listings in December 2025.

* Any listing with a List date within the reported month range is considered a New Listing.

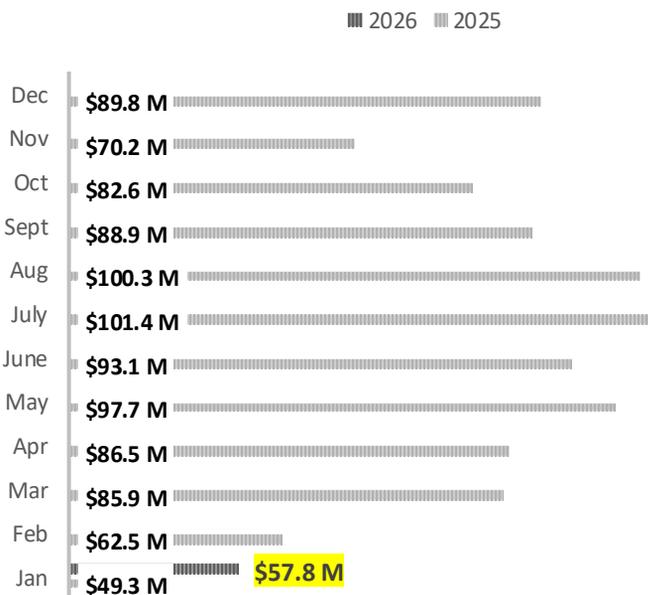
Lafayette Closed Sales

In January 2026 there were 195 total Residential sales in Lafayette Parish. That is an **increase** of 13% from units sold in January of 2025, but a **decrease** of 36% from units sold in December 2025. Average days on market in the month of January in Lafayette Parish was 98.



Lafayette Dollar Volume

In January 2026, the total Residential closed volume was \$57,837,492 in Lafayette Parish. That is a 15% **increase** from January 2025, but a **decrease** of 36% from December 2025. Average Sales Price in January in Lafayette Parish was \$296,602.



Lafayette Parish Price Points – January 2026

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	0	1	***
\$30,000-\$39,999	0	1	***
\$40,000-\$49,999	0	5	***
\$50,000-\$59,999	0	5	***
\$60,000-\$69,999	0	8	***
\$70,000-\$79,999	1	18	18.0
\$80,000-\$89,999	0	12	***
\$90,000-\$99,999	1	17	17.0
\$100,000-\$109,999	1	12	12.0
\$110,000-\$119,999	0	19	***
\$120,000-\$129,999	3	11	3.7
\$130,000-\$139,999	3	12	4.0
\$140,000-\$149,999	2	17	8.5
\$150,000-\$159,999	4	16	4.0
\$160,000-\$169,999	4	14	3.5
\$170,000-\$179,999	8	19	2.4
\$180,000-\$189,999	9	28	3.1
\$190,000-\$199,999	7	32	4.6
\$200,000-\$219,999	13	58	4.5
\$220,000-\$239,999	22	99	4.5
\$240,000-\$259,999	26	107	4.1
\$260,000-\$279,999	18	79	4.4
\$280,000-\$299,999	7	80	11.4
\$300,000-\$349,999	16	110	6.9
\$350,000-\$399,999	19	82	4.3
\$400,000-\$449,999	5	45	9.0
\$450,000-\$499,999	8	44	5.5
\$500,000-\$549,999	3	24	8.0
\$550,000-\$599,999	4	21	5.3
\$600,000-\$699,999	4	22	5.5
\$700,000-\$799,999	2	24	12.0
\$800,000-\$899,999	3	22	7.3
\$900,000-\$999,999	1	21	21.0
\$1,000,000-\$1,499,999	0	51	***
\$1,500,000-\$1,999,999	0	12	***
\$2,000,000 & over	0	14	***
195	1162	6.0	

\$0 - \$149,999:

6% of all sales reported in this range

12% of all active listings

12 total sales vs 138 actives

11.50 - month supply of inventory

\$150,000 - \$299,999:

61% of all sales reported in this range

46% of all active listings

118 total sales vs 532 actives

4.51 - month supply of inventory

\$300,000 and above:

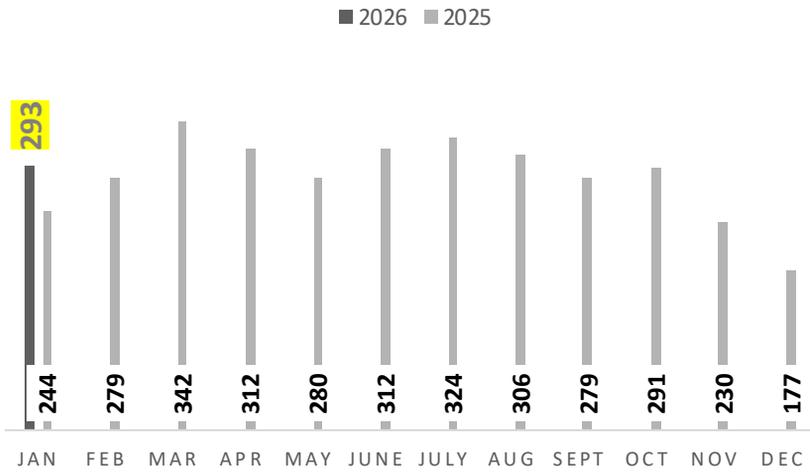
33% of all sales reported in this range

42% of all active listings

65 total sales vs 492 actives

7.57 - month supply of inventory

Lafayette Resale Homes New Listings

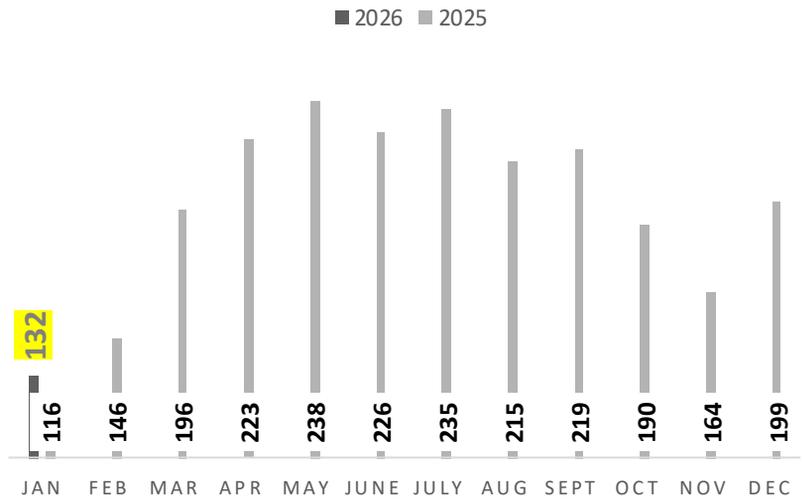


In January 2026 there were 293 Residential resale new listings in Lafayette Parish. That is an **increase** of 17% from resale new listings in January 2025 and an **increase** of 40% from resale new listings in December 2025.

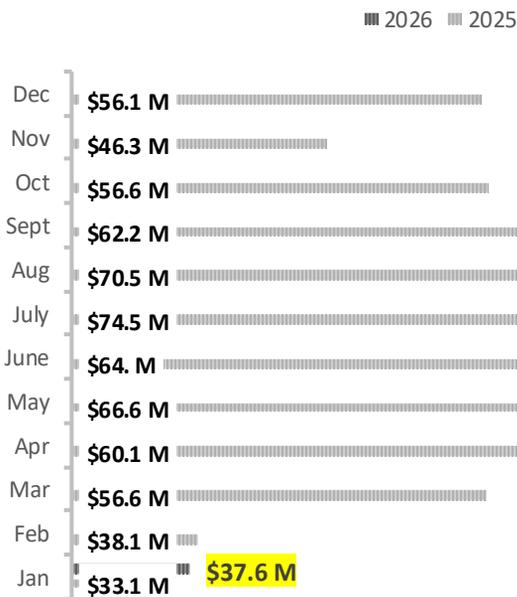
* Any listing with a List date within the reported month range is considered a New Listing.

Lafayette Resale Homes Closed Sales

In January 2026 there were 132 total Residential resales in Lafayette Parish. That is an **increase** of 12% from resale units sold in January of 2025, but a **decrease** of 34% from resale units sold in December 2025. Average days on market in the month of January for resales in Lafayette Parish was 87.



Lafayette Resale Homes Dollar Volume



In January 2026, the total Residential resale closed volume for resales was \$37,618,090 in Lafayette Parish. That is a 12% **increase** from January 2025, but a **decrease** of 33% from December 2025. Average Sales Price in January for resales in Lafayette Parish was \$284,985.

Lafayette Parish Resale Homes Price Points – January 2026

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	0	1	***
\$30,000-\$39,999	0	1	***
\$40,000-\$49,999	0	5	***
\$50,000-\$59,999	0	5	***
\$60,000-\$69,999	0	8	***
\$70,000-\$79,999	1	18	18.0
\$80,000-\$89,999	0	12	***
\$90,000-\$99,999	1	17	17.0
\$100,000-\$109,999	1	12	12.0
\$110,000-\$119,999	0	19	***
\$120,000-\$129,999	3	10	3.3
\$130,000-\$139,999	3	11	3.7
\$140,000-\$149,999	2	16	8.0
\$150,000-\$159,999	4	16	4.0
\$160,000-\$169,999	4	14	3.5
\$170,000-\$179,999	7	17	2.4
\$180,000-\$189,999	8	19	2.4
\$190,000-\$199,999	6	21	3.5
\$200,000-\$219,999	9	51	5.7
\$220,000-\$239,999	15	78	5.2
\$240,000-\$259,999	9	55	6.1
\$260,000-\$279,999	12	42	3.5
\$280,000-\$299,999	5	41	8.2
\$300,000-\$349,999	10	73	7.3
\$350,000-\$399,999	12	50	4.2
\$400,000-\$449,999	3	24	8.0
\$450,000-\$499,999	4	29	7.3
\$500,000-\$549,999	2	13	6.5
\$550,000-\$599,999	3	20	6.7
\$600,000-\$699,999	3	16	5.3
\$700,000-\$799,999	1	17	17.0
\$800,000-\$899,999	2	12	6.0
\$900,000-\$999,999	1	8	8.0
\$1,000,000 & over	0	54	***
	132	805	6.1

\$0 - \$149,999:

9% of all sales reported in this range
 17% of all active listings
 17 total sales vs 135 actives
 11.25 - month supply of inventory

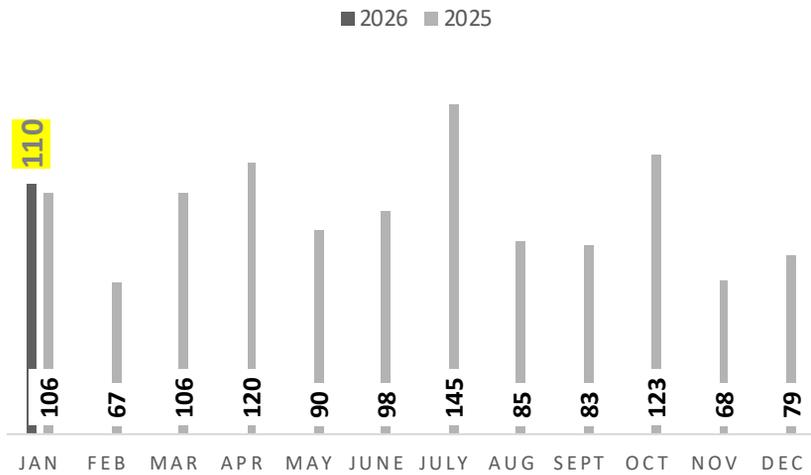
\$150,000 - \$299,999:

60% of all sales reported in this range
 44% of all active listings
 79 total sales vs 354 actives
 4.48 - month supply of inventory

\$300,000 and above:

31% of all sales reported in this range
 39% of all active listings
 41 total sales vs 316 actives
 7.71 - month supply of inventory

Lafayette New Construction New Listings

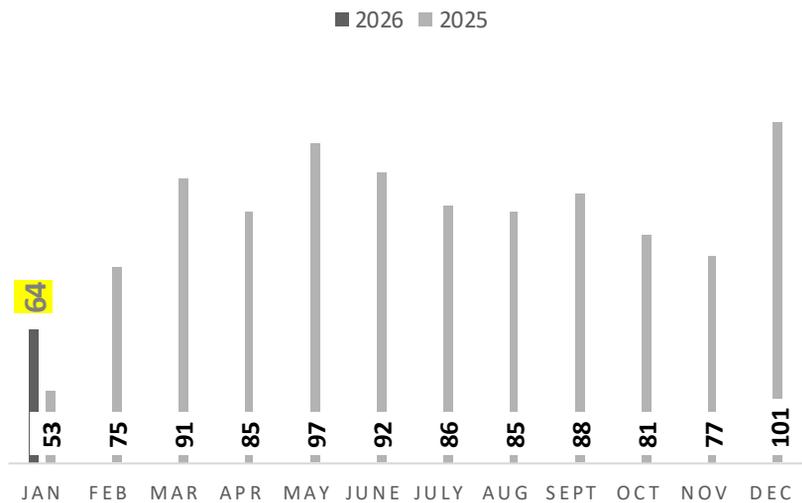


In January 2026 there were 110 new construction listings in Lafayette Parish. That is an **increase** of 4% from new construction listings in January of 2025 and an **increase** of 28% from new construction new listings in December 2025.

* Any listing with a List date within the reported month range is considered a New Listing.

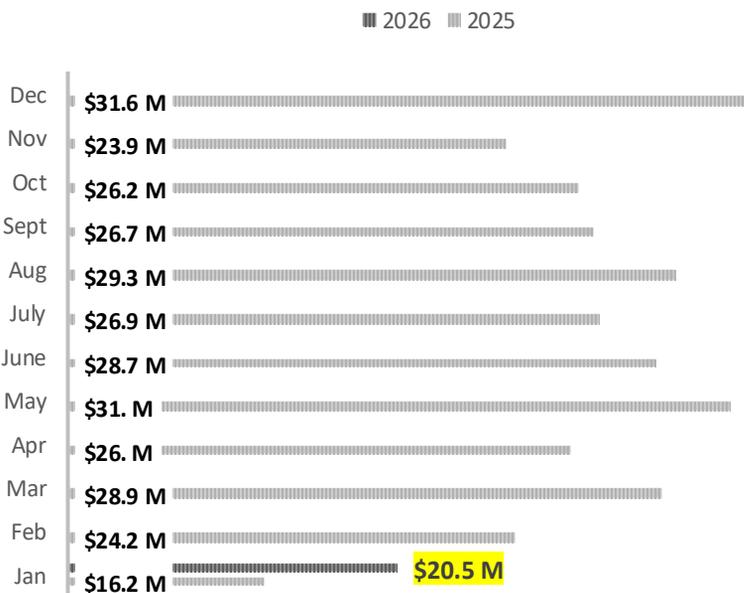
Lafayette New Construction Closed Sales

In January 2026 there were 64 total new construction sales in Lafayette Parish. That is a 17% **increase** from new construction units sold in January of 2025, but a **decrease** of 37% from new construction units sold in December 2025. Average days on market in the month of January was 119.



Lafayette New Construction Dollar Volume

In January 2026, the total new construction closed volume was \$20,459,402 in Lafayette Parish. That is a 21% **increase** from January of 2025, but a **decrease** of 35% from December 2025. Average Sales Price in January for new construction in Lafayette Parish was \$319,678.



Lafayette Parish New Construction Price Points – January 2026

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	1	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	0	0	***
\$160,000-\$169,999	0	1	***
\$170,000-\$179,999	1	2	2.0
\$180,000-\$189,999	1	8	8.0
\$190,000-\$199,999	1	12	12.0
\$200,000-\$219,999	4	8	2.0
\$220,000-\$239,999	7	27	3.9
\$240,000-\$259,999	18	51	2.8
\$260,000-\$279,999	6	36	6.0
\$280,000-\$299,999	2	46	23.0
\$300,000-\$349,999	6	37	6.2
\$350,000-\$399,999	7	31	4.4
\$400,000-\$449,999	2	21	10.5
\$450,000-\$499,999	4	17	4.3
\$500,000-\$549,999	1	12	12.0
\$550,000-\$599,999	1	2	2.0
\$600,000-\$699,999	1	6	6.0
\$700,000-\$799,999	1	6	6.0
\$800,000-\$899,999	1	10	10.0
\$900,000-\$999,999	0	13	***
\$1,000,000 & over	0	24	***
	64	371	5.8

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 1 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

63% of all sales reported in this range

51% of all active listings

40 total sales vs 191 actives

4.78 - month supply of inventory

\$300,000 and above:

38% of all sales reported in this range

48% of all active listings

24 total sales vs 179 actives

7.46 - month supply of inventory

Lafayette Parish Recap – 2026 vs 2025

	Year to Date		
	YTD-25	YTD-26	% Change
New Listings	353	398	13%
Closed Sales	169	195	15%
Days on Market	70	98	40%
Average Sales Price	\$285,466	\$296,602	4%

Lafayette Parish Resale Recap – 2026 vs 2025

	Year to Date		
	YTD-25	YTD-26	% Change
New Listings	244	293	20%
Closed Sales	116	132	14%
Days on Market	52	87	67%
Average Sales Price	\$266,526	\$284,985	7%

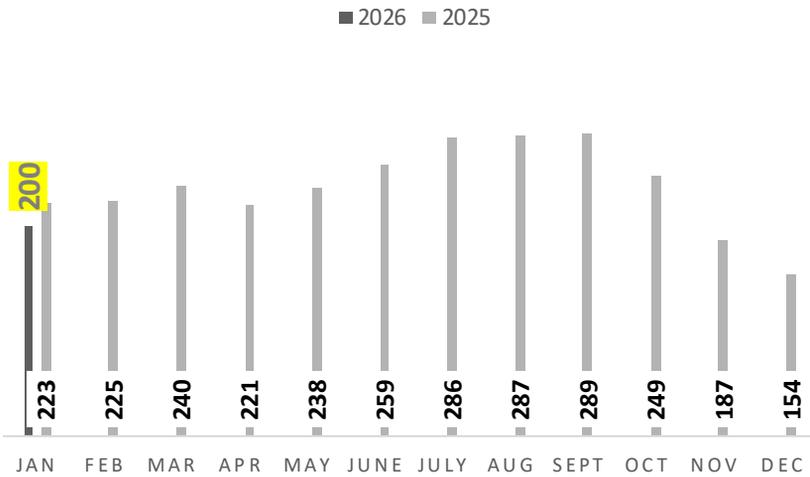
Lafayette Parish New Construction Recap – 2026 vs 2025

	Year to Date		
	YTD-25	YTD-26	% Change
New Listings	106	110	4%
Closed Sales	53	64	21%
Days on Market	111	119	7%
Average Sales Price	\$325,248	\$319,678	-2%

Out of Parish



Out of Parish New Listings

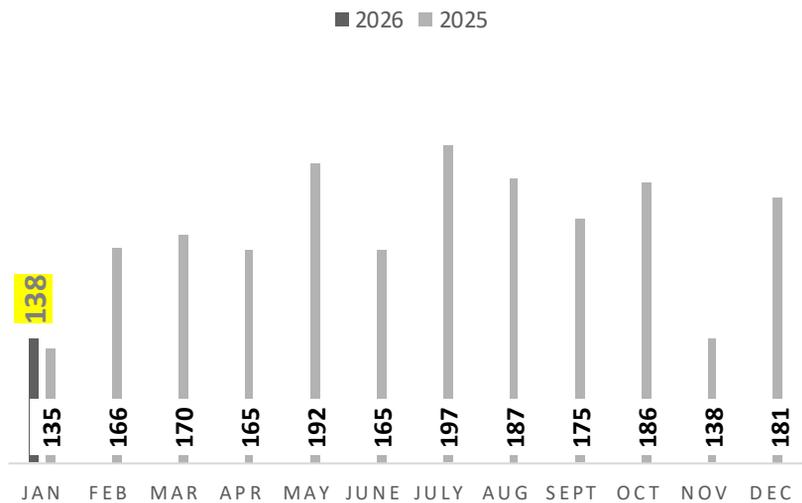


In January 2026 there were 200 Residential out of Parish new listings. That is a **decrease** of 10% from new listings in January of 2025 but an **increase** of 23% from new listings in December 2025.

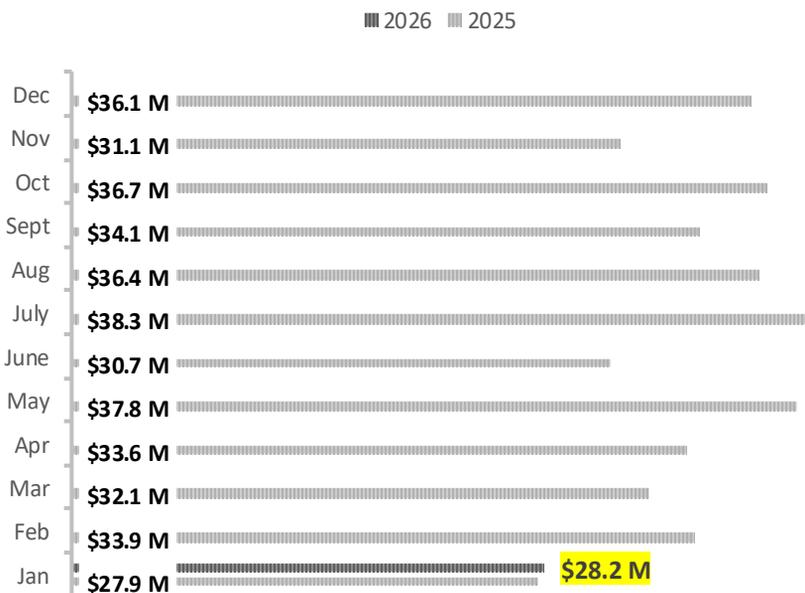
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish Closed Sales

In January 2026 there were 138 total Residential out of Parish sales. That is a 2% **increase** from out of Parish units sold in January of 2025, but a **decrease** of 24% from out of Parish units sold in December 2025. Average days on market for out of Parish in the month of January was 110.



Out of Parish Dollar Volume



In January 2026, the total Residential out of Parish closed volume was \$28,158,970. That is a 1% **increase** from January 2025, but a **decrease** of 22% from December 2025. Average Sales Price in January for out of Parish was \$204,050.

Out of Parish Price Points – January 2026

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	3	5	1.7
\$20,000-\$29,999	0	5	***
\$30,000-\$39,999	3	7	2.3
\$40,000-\$49,999	5	10	2.0
\$50,000-\$59,999	2	16	8.0
\$60,000-\$69,999	2	22	11.0
\$70,000-\$79,999	2	30	15.0
\$80,000-\$89,999	6	21	3.5
\$90,000-\$99,999	4	27	6.8
\$100,000-\$109,999	4	18	4.5
\$110,000-\$119,999	3	32	10.7
\$120,000-\$129,999	9	26	2.9
\$130,000-\$139,999	3	35	11.7
\$140,000-\$149,999	6	24	4.0
\$150,000-\$159,999	2	41	20.5
\$160,000-\$169,999	8	29	3.6
\$170,000-\$179,999	3	26	8.7
\$180,000-\$189,999	5	34	6.8
\$190,000-\$199,999	2	31	15.5
\$200,000-\$219,999	15	43	2.9
\$220,000-\$239,999	12	73	6.1
\$240,000-\$259,999	10	50	5.0
\$260,000-\$279,999	5	39	7.8
\$280,000-\$299,999	6	27	4.5
\$300,000-\$349,999	1	52	52.0
\$350,000-\$399,999	1	34	34.0
\$400,000-\$449,999	2	16	8.0
\$450,000-\$499,999	0	23	***
\$500,000-\$549,999	3	8	2.7
\$550,000-\$599,999	0	11	***
\$600,000-\$699,999	1	8	8.0
\$700,000-\$799,999	2	7	3.5
\$800,000-\$899,999	1	2	2.0
\$900,000-\$999,999	0	6	***
\$1,000,000 & over	0	16	***
131	854	6.5	

\$0 - \$149,999:

40% of all sales reported in this range
 33% of all active listings
 52 total sales vs 278 actives
 5.35 - month supply of inventory

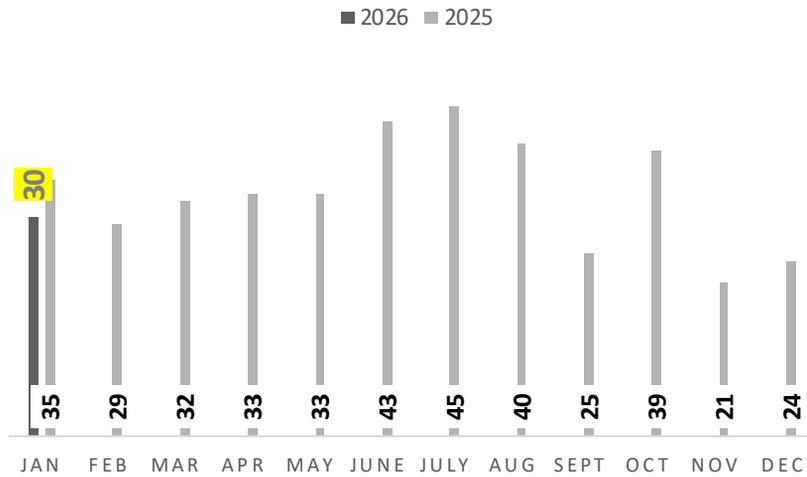
\$150,000 - \$299,999:

52% of all sales reported in this range
 19% of all active listings
 68 total sales vs 161 actives
 2.37 - month supply of inventory

\$300,000 and above:

8% of all sales reported in this range
 2% of all active listings
 11 total sales vs 16 actives
 1.45 - month supply of inventory

Out of Parish New Construction New Listings

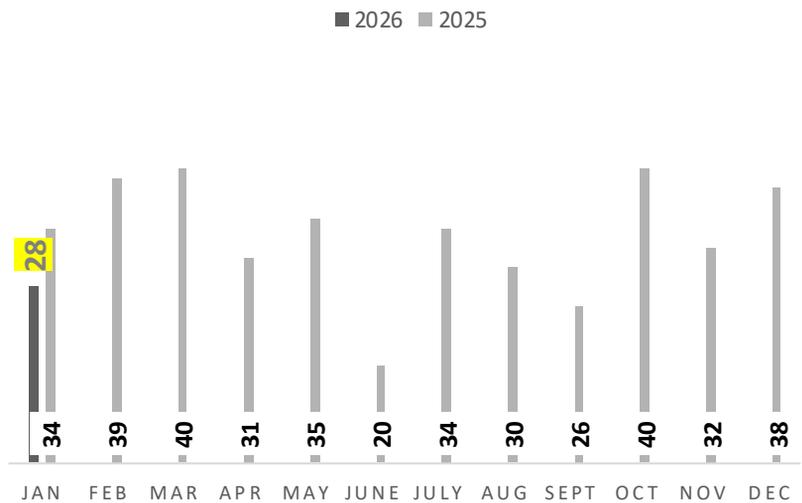


In January 2026 there were 30 Residential new construction out of Parish listings. That is a **decrease** of 14% from new listings in January of 2025, but an **increase** of 20% from new listings in December 2025.

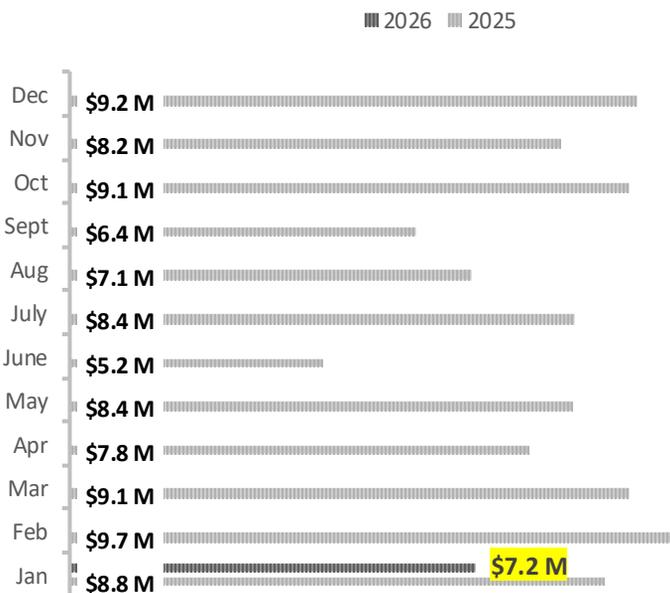
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish New Construction Closed Sales

In January 2026 there were 28 total Residential new construction out of Parish sales. That is a **decrease** of 18% from units sold in January of 2025, and a **decrease** of 26% from units sold in December 2025. Average days on market in the month of January was 79.



Out of Parish New Construction Dollar Volume



In January 2026, the total Residential new construction out of Parish closed volume was \$7,155,311. That is a 19% **decrease** from January 2025, and a **decrease** of 22% from December 2025. Average Sales Price in January for new construction out of Parish was \$255,546.

Out of Parish New Construction Price Points – January 2026

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	1	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	1	***
\$150,000-\$159,999	0	1	***
\$160,000-\$169,999	0	1	***
\$170,000-\$179,999	0	0	***
\$180,000-\$189,999	0	3	***
\$190,000-\$199,999	0	3	***
\$200,000-\$219,999	6	14	2.3
\$220,000-\$239,999	9	29	3.2
\$240,000-\$259,999	6	18	3.0
\$260,000-\$279,999	2	11	5.5
\$280,000-\$299,999	1	7	7.0
\$300,000-\$349,999	2	11	5.5
\$350,000-\$399,999	0	1	***
\$400,000-\$449,999	0	1	***
\$450,000-\$499,999	0	0	***
\$500,000-\$549,999	0	0	***
\$550,000-\$599,999	0	1	***
\$600,000-\$699,999	1	1	1.0
\$700,000-\$799,999	0	0	***
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	27	104	3.9

\$0 - \$149,999:

0% of all sales reported in this range

2% of all active listings

0 total sales vs 2 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

89% of all sales reported in this range

8% of all active listings

24 total sales vs 8 actives

0.33 - month supply of inventory

\$300,000 and above:

11% of all sales reported in this range

14% of all active listings

3 total sales vs 15 actives

5.00 - month supply of inventory

	Year to Date		
	YTD-25	YTD-26	% Change
New Listings	223	200	-10%
Closed Sales	135	138	2%
Days on Market	108	110	2%
Average Sales Price	\$194,267	\$204,050	5%

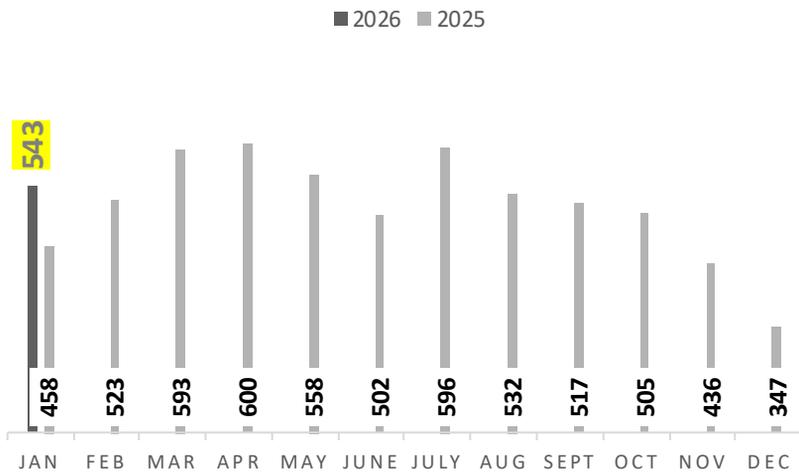
Out of Parish New Construction Recap – 2026 vs 2025

	Year to Date		
	YTD-25	YTD-26	% Change
New Listings	35	30	-14%
Closed Sales	34	28	-18%
Days on Market	100	79	-21%
Average Sales Price	\$233,754	\$255,546	9%

Predictions

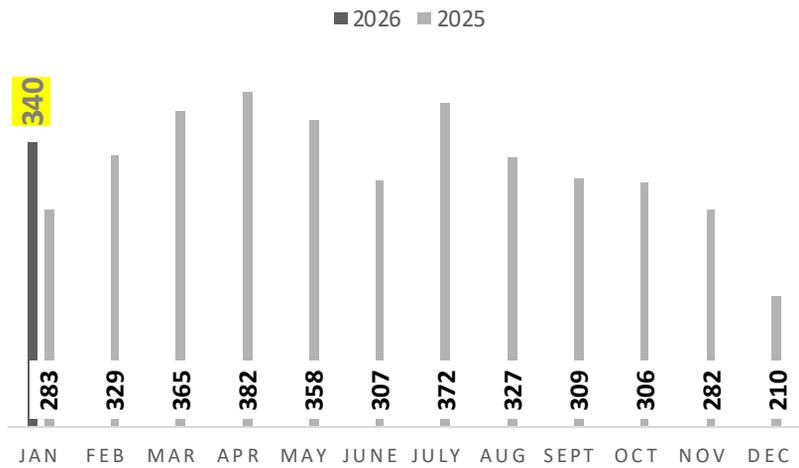


Acadiana Pendingings



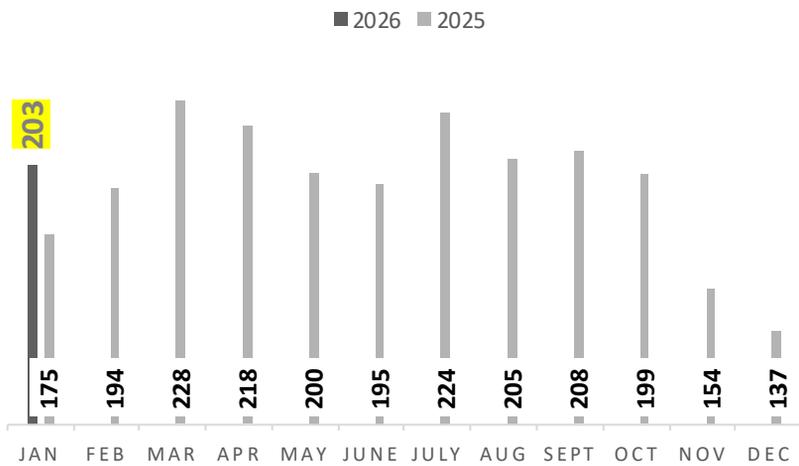
Pending sales across Acadiana are **up** 16% from January last year. Compared to December 2025 they are **up** by 36%.

Lafayette Parish Pendingings



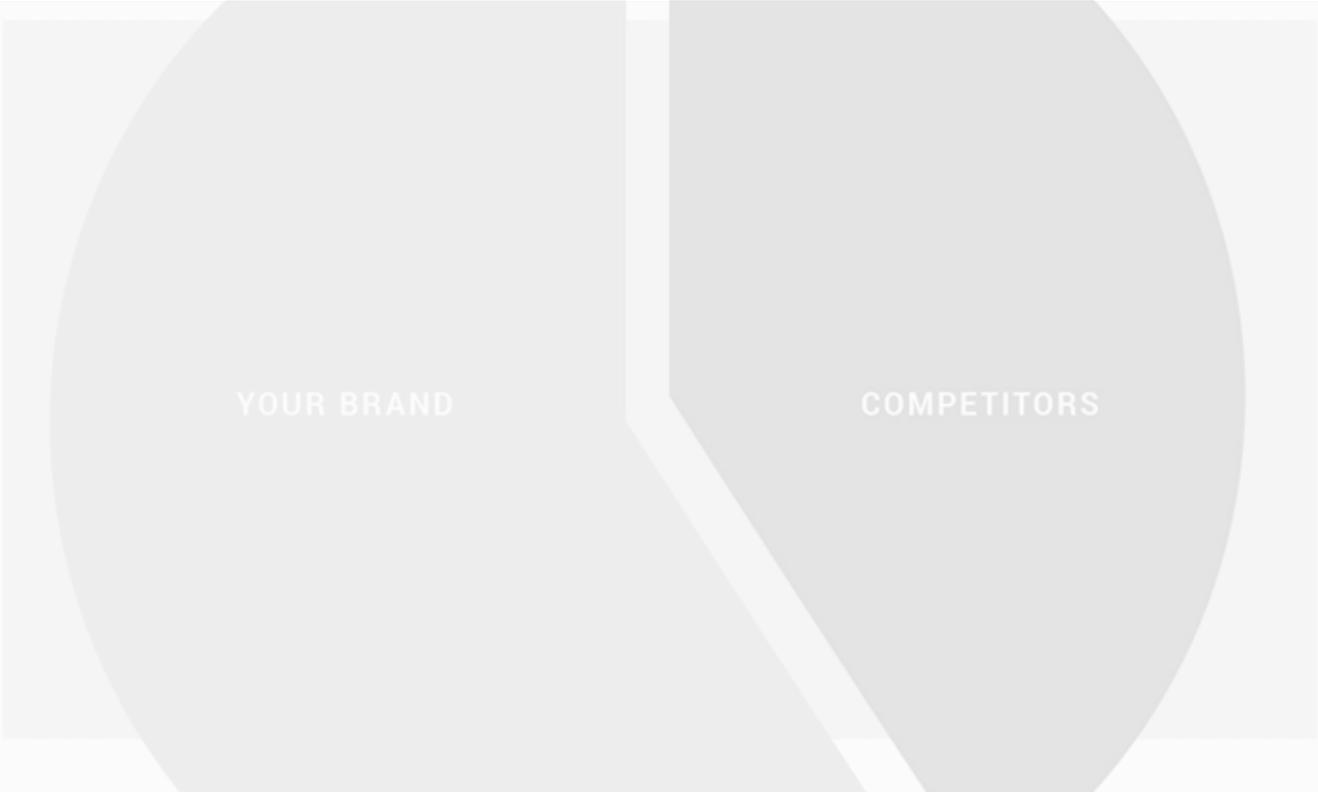
Pending sales in Lafayette Parish are **up** 17% from January last year. Compared to December 2025 they are **up** by 38%.

Out of Parish Pendingings



Pending sales out of Parish are **up** 14% from January last year. Compared to December 2025 they are **up** by 33%.

Market Penetration



YOUR BRAND

COMPETITORS

Top 10 Listing Companies in Acadiana – January 2026

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	46.5	13,881,799	298,533	13.96	16.14
2	EXP Realty, LLC (exprealty)	45.0	11,462,830	254,730	13.51	13.33
3	Compass (I000050)	37.0	11,305,460	305,553	11.11	13.15
4	Keller Williams Realty Acadiana (I000906)	33.5	6,744,350	201,324	10.06	7.84
5	Keaty Real Estate Team (I000932)	20.0	4,832,000	241,600	6.01	5.62
6	RE/MAX Acadiana (I000020)	11.0	2,766,000	251,455	3.30	3.22
7	D.R. Horton Realty of LA, LLC (I00I00)	10.0	2,435,500	243,550	3.00	2.83
8	Hargroder Real Estate Group (I001199)	3.0	1,947,000	649,000	0.90	2.26
9	Reliance Real Estate Group (I001039)	5.0	1,854,360	370,872	1.50	2.16
10	McGeeScott Realty (I001196)	4.0	1,459,000	364,750	1.20	1.70

Top 10 Listing OR Selling Companies in Acadiana – January 2026

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	121.0	28,707,115	237,249	18.17	16.69
2	Real Broker, LLC (I001335)	85.5	25,624,019	299,696	12.84	14.90
3	Compass (I000050)	72.0	22,691,872	315,165	10.81	13.19
4	Keller Williams Realty Acadiana (I000906)	80.5	18,594,768	230,991	12.09	10.81
5	Keaty Real Estate Team (I000932)	37.0	9,831,235	265,709	5.56	5.72
6	RE/MAX Acadiana (I000020)	19.0	4,620,800	243,200	2.85	2.69
7	HUNCO Real Estate (I001141)	13.0	3,190,064	245,390	1.95	1.85
8	NextHome Cutting Edge Realty (I001236)	11.0	2,500,593	227,327	1.65	1.45
9	D.R. Horton Realty of LA, LLC (I00I00)	10.0	2,435,500	243,550	1.50	1.42
10	Parish Realty Acadiana (I001178)	10.0	2,130,399	213,040	1.50	1.24

Top 10 Listing Companies in Lafayette Parish – January 2026

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	29.5	9,868,300	334,519	15.13	17.06
2	Compass (I000050)	26.0	8,353,860	321,302	13.33	14.44
3	EXP Realty, LLC (exprealty)	20.0	6,801,590	340,080	10.26	11.76
4	Keller Williams Realty Acadiana (I000906)	20.5	4,596,900	224,239	10.51	7.95
5	Keaty Real Estate Team (I000932)	14.0	3,601,250	257,232	7.18	6.23
6	D.R. Horton Realty of LA, LLC (I00100)	7.0	1,789,500	255,643	3.59	3.09
7	Hargroder Real Estate Group (I001199)	2.0	1,687,000	843,500	1.03	2.92
8	RE/MAX Acadiana (I000020)	5.0	1,395,000	279,000	2.56	2.41
9	Keller Williams Realty Red Stick Partners (I001125)	3.0	1,250,120	416,707	1.54	2.16
10	Dream Home Realty, LLC (I001181)	3.0	1,035,500	345,167	1.54	1.79

Top 10 Listing OR Selling Companies in Lafayette Parish – January 2026

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	55.5	19,120,020	344,505	14.23	16.53
2	Compass (I000050)	53.0	17,488,347	329,969	13.59	15.12
3	EXP Realty, LLC (exprealty)	59.0	17,170,700	291,029	15.13	14.84
4	Keller Williams Realty Acadiana (I000906)	53.5	13,585,151	253,928	13.72	11.74
5	Keaty Real Estate Team (I000932)	25.0	7,295,500	291,820	6.41	6.31
6	HUNCO Real Estate (I001141)	10.0	2,519,258	251,926	2.56	2.18
7	RE/MAX Acadiana (I000020)	8.0	2,194,800	274,350	2.05	1.90
8	D.R. Horton Realty of LA, LLC (I00100)	7.0	1,789,500	255,643	1.79	1.55
9	Hargroder Real Estate Group (I001199)	2.0	1,687,000	843,500	0.51	1.46
10	Dream Home Realty, LLC (I001181)	5.0	1,669,500	333,900	1.28	1.44