COMPASS

# Acadiana Market Report

October 2026

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Information in this report has been gathered from the ROAM MLS and aggregated by Compass. Data is obtained for the month daterange the report represents and is specific to the date and time in which it is retrieved. Changes to prior month's data will be updated for correctness, as necessary. Information is deemed reliable but not guaranteed.

**Acadiana**: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

**Out of Parish**: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

**Q1**: First quarter of the year (January-March)

**Q2**: Second quarter of the year (April-June)

**Q3**: Third quarter of the year (July-September)

**Q4**: Fourth quarter of the year (October-December)

**Unit**: Accounts for one transaction.

**Dollar Volume**: The total of all Sales Prices.

**Number Active**: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

**Number Pending**: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

**Number Sold**: The number of properties that have gone to a closing in the last month.

**Average Days on Market (DOM)**: The average marketing period of currently active listings.

**List/Sold Price %**: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

**Resale/Existing**: Residential properties that are 1 year or older.

**New Construction**: Residential properties that are proposed construction, under construction, and new construction >1 year old.

**Average Sales Price**: The average price for which a property sold.

**Months of Inventory**: An estimate of how fast listings are currently selling measured in months. (*For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

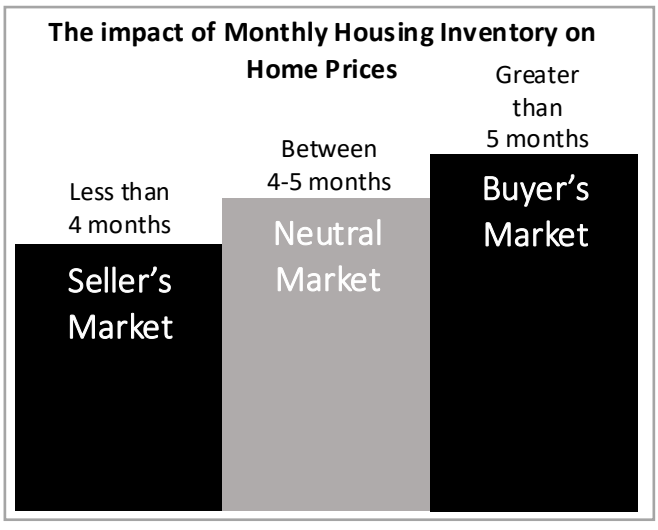
**Market Penetration**: The extent to which a company is recognized in a particular market.

**Year to Date (YTD)**: a term covering the period between the beginning of the year and the present

**Seller's Market**: occurs when the housing demand exceeds the supply

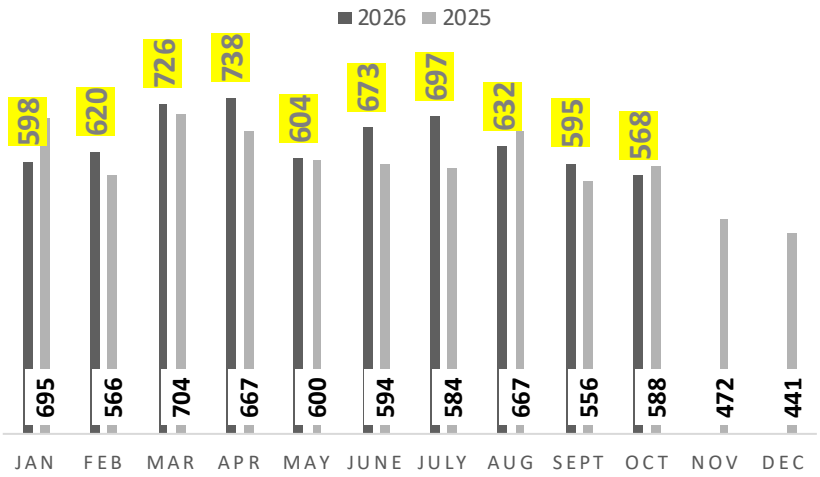
**Neutral Market**: the number of buyers and sellers in the marketplace are equalized

**Buyer's Market**: housing market where the supply exceeds the demand



# Acadiana

# Acadiana New Listings

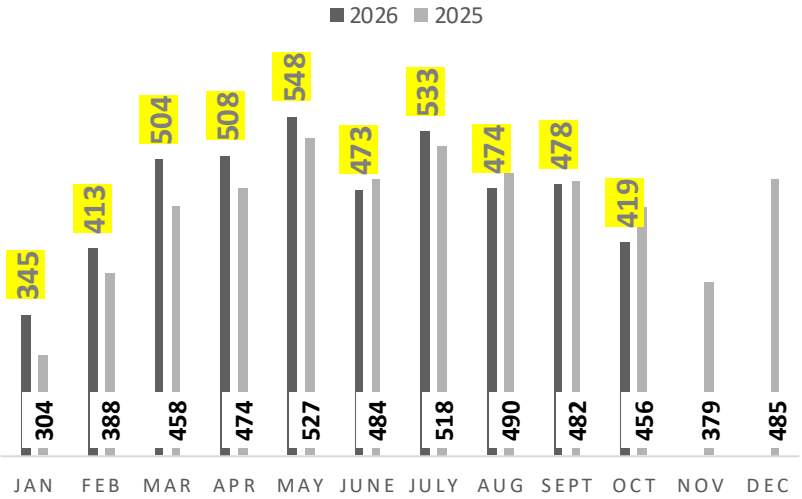



In October 2026 there were 568 new Residential listings in Acadiana. That is a **decrease** of 3% from new listings in October of 2025 and a **decrease** of 5% from new listings in September 2026. Total for 2026 YTD is 6,451 versus 6,221 in 2025 which is a 4% **increase**.

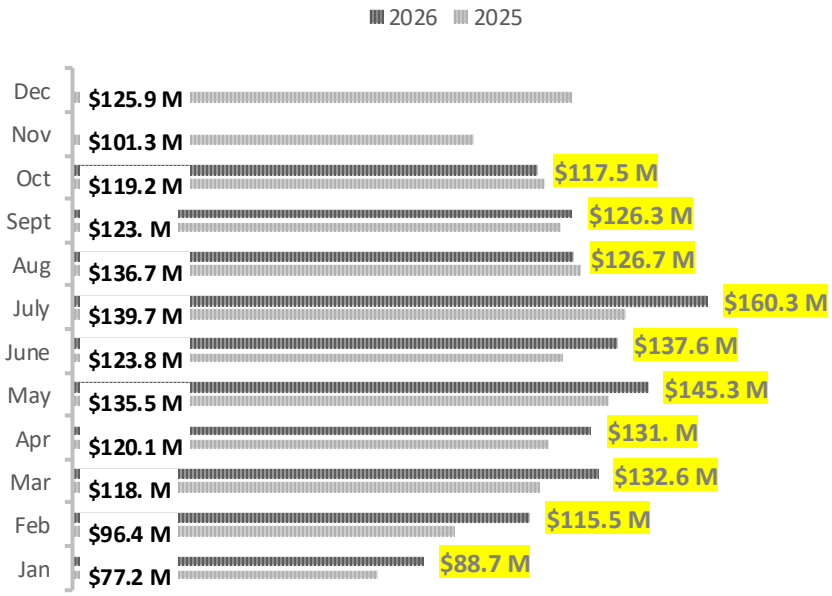
*Any listing with a List date within the reported month range is considered a New Listing.

# Acadiana Closed Sales

In October 2026 there were 419 total Residential sales in Acadiana. That is a **decrease** of 8% from units sold in October of 2025, and a **decrease** of 12% from units sold in September 2026. Total for 2026 YTD is 4,695 versus 4,581 in 2025 which is a 2% **increase.** Average days on market in the month of October across Acadiana was 87.




# Acadiana Dollar Volume




In October 2026, the total Residential closed volume was $117,488,381 across Acadiana. That is a 1% **decrease** from October 2025, and a **decrease** of 7% from September 2026. Total for 2026 YTD is $1,281,657,236 versus $1,189,776,770 in 2025 which is a 7% **increase**. Average Sales Price in October across Acadiana was $280,401.

| Price Ranges | YTD Sales Reported | Current Active Listings | Month Supply of Inventory |
|---|---|---|---|
| $0 - $19,999 | 28 | 5 | 1.8 |
| $20,000-$29,999 | 33 | 8 | 2.4 |
| $30,000-$39,999 | 31 | 11 | 3.5 |
| $40,000-$49,999 | 51 | 24 | 4.7 |
| $50,000-$59,999 | 70 | 28 | 4.0 |
| $60,000-$69,999 | 52 | 31 | 6.0 |
| $70,000-$79,999 | 58 | 47 | 8.1 |
| $80,000-$89,999 | 59 | 43 | 7.3 |
| $90,000-$99,999 | 60 | 58 | 9.7 |
| $100,000-$109,999 | 63 | 31 | 4.9 |
| $110,000-$119,999 | 64 | 50 | 7.8 |
| $120,000-$129,999 | 96 | 43 | 4.5 |
| $130,000-$139,999 | 84 | 59 | 7.0 |
| $140,000-$149,999 | 105 | 59 | 5.6 |
| $150,000-$159,999 | 121 | 52 | 4.3 |
| $160,000-$169,999 | 148 | 66 | 4.5 |
| $170,000-$179,999 | 136 | 54 | 4.0 |
| $180,000-$189,999 | 152 | 50 | 3.3 |
| $190,000-$199,999 | 147 | 61 | 4.1 |
| $200,000-$219,999 | 382 | 110 | 2.9 |
| $220,000-$239,999 | 509 | 198 | 3.9 |
| $240,000-$259,999 | 436 | 162 | 3.7 |
| $260,000-$279,999 | 297 | 122 | 4.1 |
| $280,000-$299,999 | 236 | 94 | 4.0 |
| $300,000-$349,999 | 407 | 182 | 4.5 |
| $350,000-$399,999 | 263 | 135 | 5.1 |
| $400,000-$449,999 | 138 | 65 | 4.7 |
| $450,000-$499,999 | 106 | 59 | 5.6 |
| $500,000-$549,999 | 75 | 30 | 4.0 |
| $550,000-$599,999 | 62 | 35 | 5.6 |
| $600,000-$699,999 | 69 | 53 | 7.7 |
| $700,000-$799,999 | 34 | 23 | 6.8 |
| $800,000-$899,999 | 33 | 31 | 9.4 |
| $900,000-$999,999 | 23 | 17 | 7.4 |
| $1,000,000 & over | 64 | 81 | 12.7 |
| | 4692 | 2177 | 4.6 |

**$0 - $149,999:**

18% of all sales reported in this range

23% of all active listings

854 total sales vs 497 actives

5.82 - month supply of inventory

**$150,000 -$299,999:**

55% of all sales reported in this range

45% of all active listings

2564 total sales vs 969 actives

3.78 - month supply of inventory

**$300,000 and above:**

27% of all sales reported in this range

33% of all active listings

1274 total sales vs 711 actives

5.58 - month supply of inventory

## Acadiana Recap – 2026 vs 2025

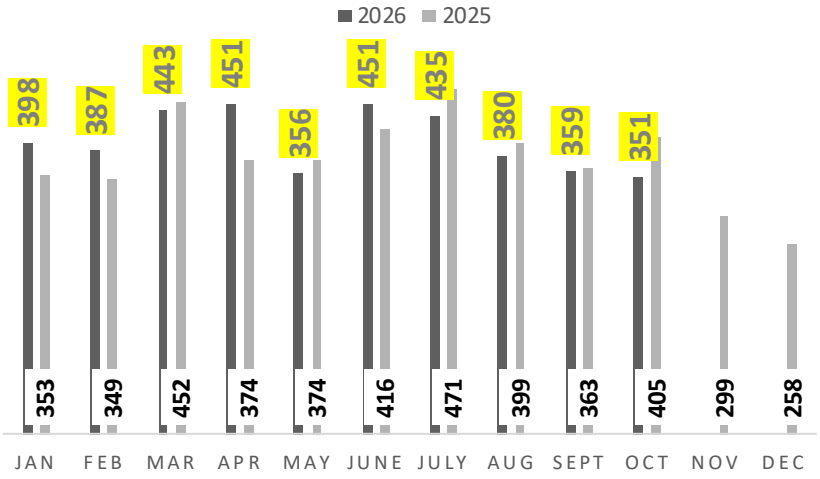
| | Year to Date | | |
|---|---|---|---|
| | YTD-25 | YTD-26 | % Change |
| New Listings | 6221 | 6451 | 4% |
| Closed Sales | 4581 | 4695 | 2% |
| Days on Market | 77 | 90 | 17% |
| Average Sales Price | $259,720 | $272,983 | 5% |

## Acadiana New Construction Recap – 2026 vs 2025

| | Year to Date | | |
|---|---|---|---|
| | YTD-25 | YTD-26 | % Change |
| New Listings | | | |
| Closed Sales | | | |
| Days on Market | | | |
| Average Sales Price | | | |

# Lafayette Parish

# Lafayette New Listings

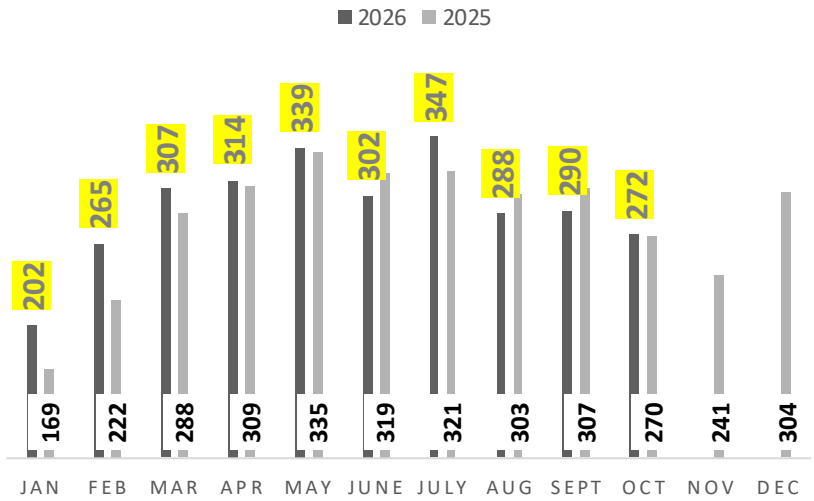



In October 2026 there were 351 new Residential listings in Lafayette Parish. That is a **decrease** of 13% from new listings in October 2025 and a 2% **decrease** from new listings in September 2026. Total for 2026 YTD is 4,011 versus 3,956 in 2025 which is a 1% **increase**.

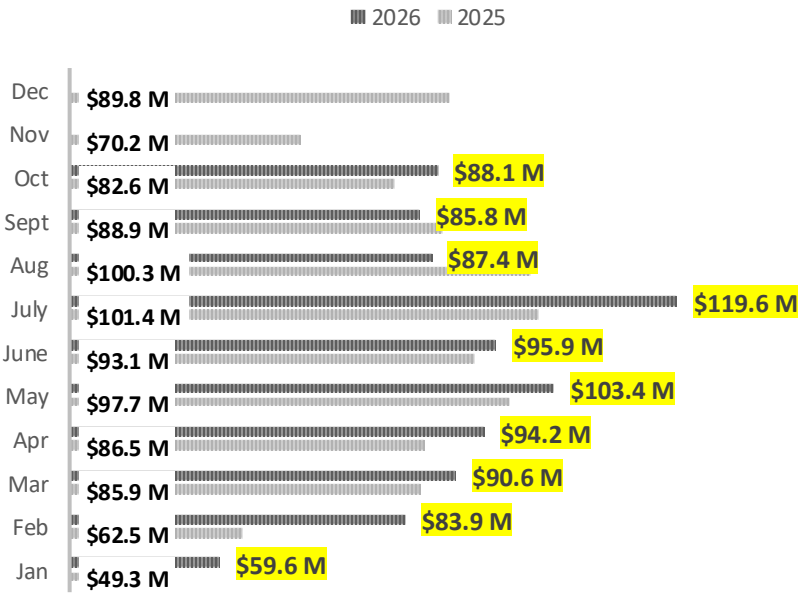
*Any listing with a List date within the reported month range is considered a New Listing.

# Lafayette Closed Sales

In October 2026 there were 272 total Residential sales in Lafayette Parish. That is an **increase** of 1% from units sold in October of 2025, but a **decrease** of 6% from units sold in September 2026. Total for 2026 YTD is 2,926 versus 2,843 in 2025 which is a 3% **increase.** Average days on market in the month of October in Lafayette Parish was 86.




# Lafayette Dollar Volume




In October 2026, the total Residential closed volume was $88,149,453 in Lafayette Parish. That is a 6% **increase** from October 2025, and an **increase** of 3% from September 2026. Total for 2026 YTD is $908,647,451 versus $848,238,336 in 2025 which is a 7% **increase**. Average Sales Price in October in Lafayette Parish was $324,078.

| Price Ranges | YTD Sales Reported | Current Active Listings | Month Supply of Inventory |
|---|---|---|---|
| $0 - $19,999 | 5 | 1 | 2.0 |
| $20,000-$29,999 | 3 | 4 | 13.3 |
| $30,000-$39,999 | 5 | 1 | 2.0 |
| $40,000-$49,999 | 10 | 4 | 4.0 |
| $50,000-$59,999 | 26 | 6 | 2.3 |
| $60,000-$69,999 | 16 | 11 | 6.9 |
| $70,000-$79,999 | 22 | 21 | 9.5 |
| $80,000-$89,999 | 13 | 14 | 10.8 |
| $90,000-$99,999 | 22 | 17 | 7.7 |
| $100,000-$109,999 | 22 | 11 | 5.0 |
| $110,000-$119,999 | 19 | 22 | 11.6 |
| $120,000-$129,999 | 44 | 23 | 5.2 |
| $130,000-$139,999 | 35 | 19 | 5.4 |
| $140,000-$149,999 | 39 | 24 | 6.2 |
| $150,000-$159,999 | 51 | 20 | 3.9 |
| $160,000-$169,999 | 71 | 34 | 4.8 |
| $170,000-$179,999 | 75 | 21 | 2.8 |
| $180,000-$189,999 | 95 | 31 | 3.3 |
| $190,000-$199,999 | 104 | 39 | 3.8 |
| $200,000-$219,999 | 236 | 71 | 3.0 |
| $220,000-$239,999 | 319 | 133 | 4.2 |
| $240,000-$259,999 | 293 | 106 | 3.6 |
| $260,000-$279,999 | 227 | 82 | 3.6 |
| $280,000-$299,999 | 183 | 73 | 4.0 |
| $300,000-$349,999 | 302 | 126 | 4.2 |
| $350,000-$399,999 | 201 | 94 | 4.7 |
| $400,000-$449,999 | 103 | 41 | 4.0 |
| $450,000-$499,999 | 87 | 43 | 4.9 |
| $500,000-$549,999 | 63 | 22 | 3.5 |
| $550,000-$599,999 | 50 | 25 | 5.0 |
| $600,000-$699,999 | 52 | 36 | 6.9 |
| $700,000-$799,999 | 25 | 17 | 6.8 |
| $800,000-$899,999 | 31 | 28 | 9.0 |
| $900,000-$999,999 | 21 | 14 | 6.7 |
| $1,000,000-$1,499,999 | 43 | 34 | 7.9 |
| $1,500,000-$1,999,999 | 9 | 16 | 17.8 |
| $2,000,000 & over | 4 | 13 | 32.5 |
| | 2926 | 1297 | 4.4 |

### $0 - $149,999:

10% of all sales reported in this range

14% of all active listings

281 total sales vs 178 actives

6.33 - month supply of inventory

### $150,000 -$299,999:

57% of all sales reported in this range

47% of all active listings

1654 total sales vs 610 actives

3.69 - month supply of inventory

### $300,000 and above:

34% of all sales reported in this range

40% of all active listings

991 total sales vs 509 actives

4.11 - month supply of inventory

## Lafayette Parish Recap – 2026 vs 2025

| | Year to Date | | |
|---|---|---|---|
| | YTD-25 | YTD-26 | % Change |
| New Listings | 3956 | 4011 | 1% |
| Closed Sales | 2843 | 2926 | 3% |
| Days on Market | 70 | 84 | 21% |
| Average Sales Price | $298,360 | $310,543 | 4% |

## Lafayette Parish Resale Recap – 2026 vs 2025

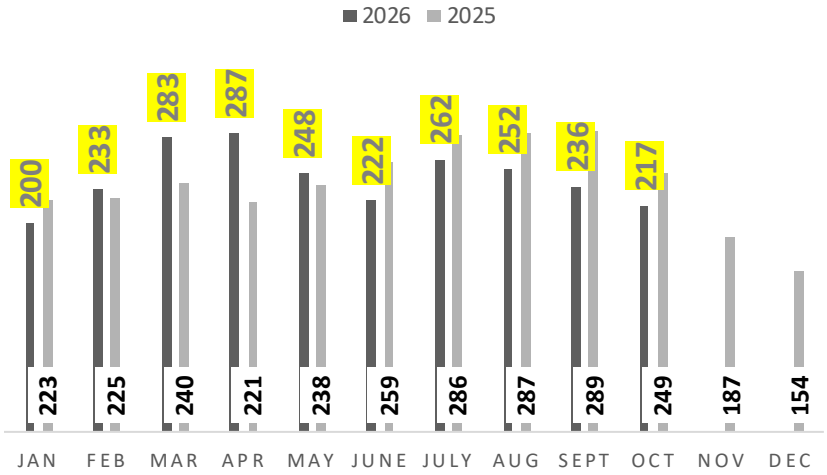
| | Year to Date | | |
|---|---|---|---|
| | YTD-25 | YTD-26 | % Change |
| New Listings | | | |
| Closed Sales | | | |
| Days on Market | | | |
| Average Sales Price | | | |

## Lafayette Parish New Construction Recap – 2026 vs 2025

| | Year to Date | | |
|---|---|---|---|
| | YTD-25 | YTD-26 | % Change |
| New Listings | | | |
| Closed Sales | | | |
| Days on Market | | | |
| Average Sales Price | | | |

# Out of Parish

# Out of Parish New Listings

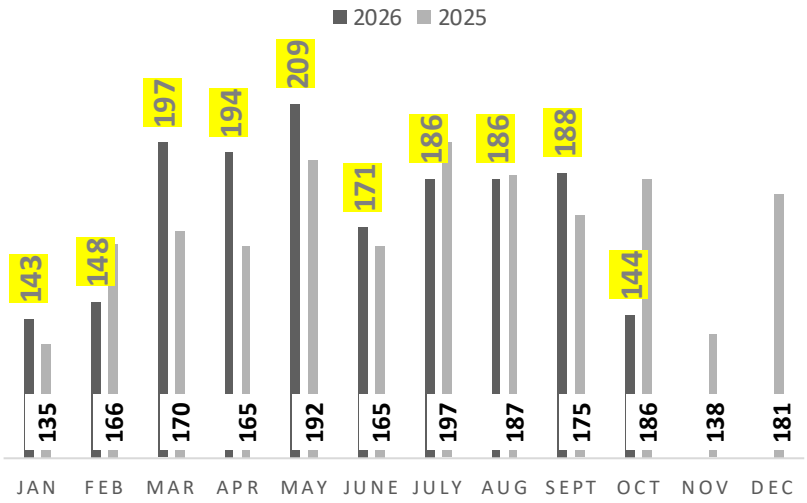



In October 2026 there were 217 Residential out of Parish new listings. That is a **decrease** of 13% from new listings in October of 2025 and a **decrease** of 8% from new listings in September 2026. Total for 2026 YTD is 2,440 versus 2,517 in 2025 which is a 3% **decrease**.

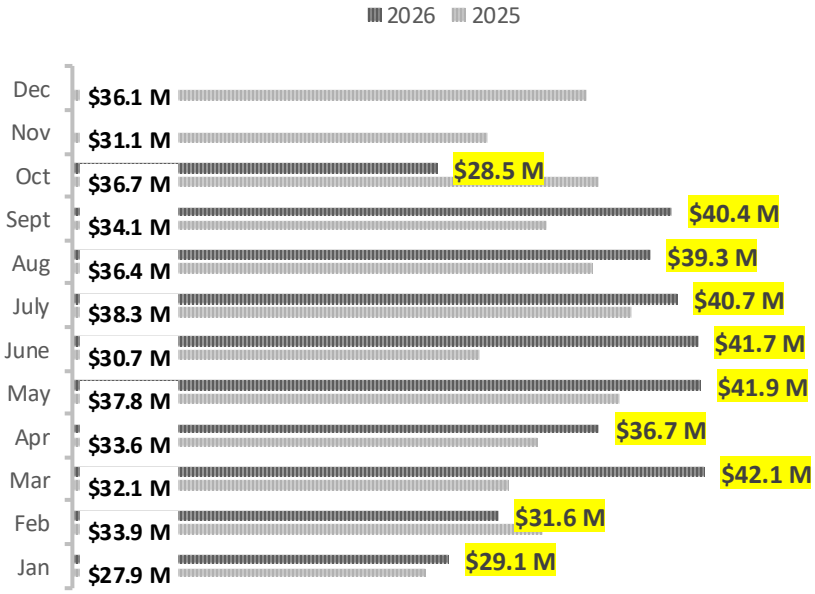
*Any listing with a List date within the reported month range is considered a New Listing.

# Out of Parish Closed Sales

In October 2026 there were 144 total Residential out of Parish sales. That is a 23% **decrease** from out of Parish units sold in October of 2025, and a **decrease** of 23% from out of Parish units sold in September 2026. Total for 2026 YTD is 1,766 versus 1,738 in 2025 which is a 2% **increase.** Average days on market for out of Parish in the month of October was 91.




# Out of Parish Dollar Volume




In October 2026, the total Residential out of Parish closed volume was $28,523,928. That is a 22% **decrease** from October 2025, and a **decrease** of 29% from September 2026. Total for 2026 YTD is $372,194,785 versus $341,538,434 in 2025 which is an 8% **increase**. Average Sales Price in October for out of Parish was $198,082.

| Price Ranges | YTD Sales Reported | Current Active Listings | Month Supply of Inventory |
|---|---|---|---|
| $0 - $19,999 | 23 | 4 | 1.7 |
| $20,000-$29,999 | 30 | 4 | 1.3 |
| $30,000-$39,999 | 26 | 10 | 3.8 |
| $40,000-$49,999 | 41 | 20 | 4.9 |
| $50,000-$59,999 | 44 | 22 | 5.0 |
| $60,000-$69,999 | 36 | 20 | 5.6 |
| $70,000-$79,999 | 36 | 26 | 7.2 |
| $80,000-$89,999 | 46 | 29 | 6.3 |
| $90,000-$99,999 | 38 | 41 | 10.8 |
| $100,000-$109,999 | 41 | 20 | 4.9 |
| $110,000-$119,999 | 45 | 28 | 6.2 |
| $120,000-$129,999 | 52 | 20 | 3.8 |
| $130,000-$139,999 | 49 | 40 | 8.2 |
| $140,000-$149,999 | 66 | 35 | 5.3 |
| $150,000-$159,999 | 70 | 32 | 4.6 |
| $160,000-$169,999 | 77 | 32 | 4.2 |
| $170,000-$179,999 | 61 | 33 | 5.4 |
| $180,000-$189,999 | 57 | 19 | 3.3 |
| $190,000-$199,999 | 43 | 22 | 5.1 |
| $200,000-$219,999 | 146 | 39 | 2.7 |
| $220,000-$239,999 | 190 | 65 | 3.4 |
| $240,000-$259,999 | 143 | 56 | 3.9 |
| $260,000-$279,999 | 70 | 40 | 5.7 |
| $280,000-$299,999 | 53 | 21 | 4.0 |
| $300,000-$349,999 | 105 | 56 | 5.3 |
| $350,000-$399,999 | 62 | 41 | 6.6 |
| $400,000-$449,999 | 35 | 24 | 6.9 |
| $450,000-$499,999 | 19 | 16 | 8.4 |
| $500,000-$549,999 | 12 | 8 | 6.7 |
| $550,000-$599,999 | 12 | 10 | 8.3 |
| $600,000-$699,999 | 17 | 17 | 10.0 |
| $700,000-$799,999 | 9 | 6 | 6.7 |
| $800,000-$899,999 | 2 | 3 | 15.0 |
| $900,000-$999,999 | 2 | 3 | 15.0 |
| $1,000,000 & over | 8 | 17 | 21.3 |
| | 1766 | 879 | 5.0 |

### $0 - $149,999:

32% of all sales reported in this range

36% of all active listings

573 total sales vs 319 actives

5.57 - month supply of inventory

### $150,000 -$299,999:

52% of all sales reported in this range

41% of all active listings

910 total sales vs 359 actives

3.95 - month supply of inventory

### $300,000 and above:

16% of all sales reported in this range

23% of all active listings

283 total sales vs 201 actives

7.10 - month supply of inventory

## Out of Parish Recap – 2026 vs 2025

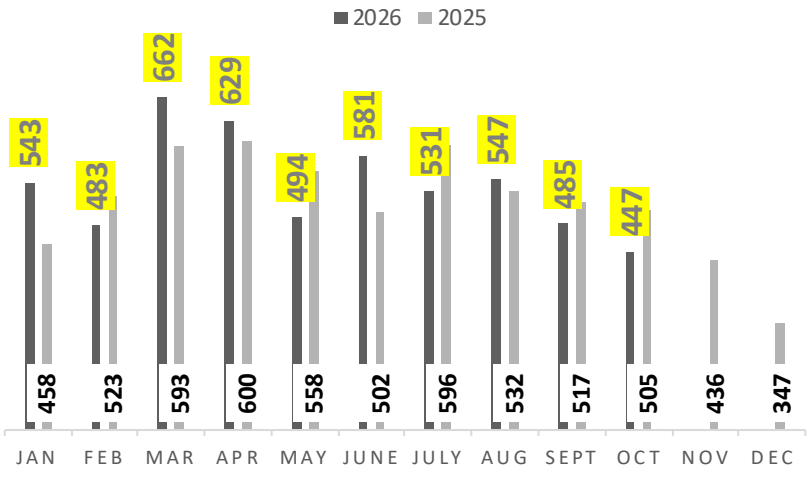
| | Year to Date | | |
|---|---|---|---|
| | YTD-25 | YTD-26 | % Change |
| New Listings | 2517 | 2440 | -3% |
| Closed Sales | 1738 | 1766 | 2% |
| Days on Market | 89 | 100 | 12% |
| Average Sales Price | $196,512 | $210,756 | 7% |

## Out of Parish New Construction Recap – 2026 vs 2025

| | Year to Date | | |
|---|---|---|---|
| | YTD-25 | YTD-26 | % Change |
| New Listings | | | |
| Closed Sales | | | |
| Days on Market | | | |
| Average Sales Price | | | |

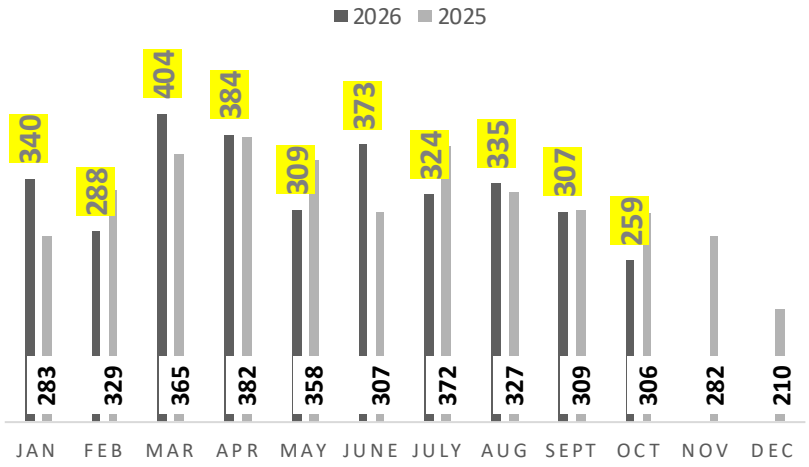
# Predictions

# Acadiana Pendings



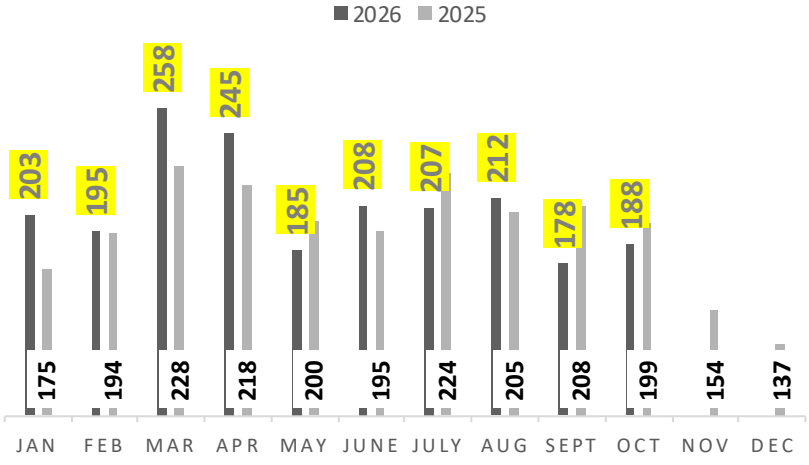

Pending sales across Acadiana are **down** 11% from October last year. Compared to SEptember 2026 they are **down** by 8%.

# Lafayette Parish Pendings




Pending sales in Lafayette Parish are **down** 15% from October last year. Compared to September 2026 they are **down** by 16%.

# Out of Parish Pendings




Pending sales out of Parish are **down** 6% from October last year. Compared to September 2026 they are **up** by 5%.



Pending information is not adjusted for canceled contracts.

# Market Penetration

## Top 10 Listing Companies in Acadiana – October 2026

| Rank | Name | Sides | Volume | Average | % Total: Number | % Total: Volume |
|---|---|---|---|---|---|---|
| 1 | Real Broker, LLC in Lafayette (L001335) | 675 | 199,943,768.00 | 296,212.99 | 2.08 | 1 |
| 2 | Compass in Lafayette (L000050) | 533 | 188,653,439.31 | 353,946.42 | 1.97 | 2 |
| 3 | eXp Realty, LLC in Lafayette (L001154) | 621 | 154,611,304.53 | 248,971.50 | 1.61 | 3 |
| 4 | Keller Williams Realty Acadiana in Lafayette (L000906) | 456 | 115,607,553.65 | 253,525.34 | 1.21 | 4 |
| 5 | Cicero Realty LLC in Covington (L001234) | 406 | 104,641,132.00 | 257,736.78 | 1.09 | 5 |
| 6 | Keaty Real Estate Team in Lafayette (L000932) | 257 | 66,077,378.00 | 257,110.42 | 0.69 | 6 |
| 7 | D.R. Horton Realty of LA, LLC in Denham Springs (L00L00) | 157 | 40,886,155.00 | 260,421.37 | 0.43 | 7 |
| 8 | Lamplighter Realty, LLC in Lafayette (L001186) | 123 | 36,836,758.00 | 299,485.84 | 0.38 | 8 |
| 9 | NextHome Cutting Edge Realty in Lafayette (L001236) | 87 | 24,928,300.00 | 286,532.18 | 0.26 | 9 |
| 10 | Reliance Real Estate Group in Lafayette (L001039) | 49 | 20,853,142.00 | 425,574.33 | 0.22 | 10 |

## Top 10 Listing OR Selling Companies in Acadiana – October 2026

| Rank | Name | Sides | Volume | Average | % Total: Number | % Total: Volume |
|---|---|---|---|---|---|---|
| 1 | eXp Realty, LLC (L001154) | 1669.00 | 401,459,597 | 240,539 | 17.77 | 15.65 |
| 2 | Real Broker, LLC (L001335) | 1341.50 | 395,559,938 | 294,864 | 14.28 | 15.42 |
| 3 | Compass (L000050) | 997.50 | 354,626,365 | 355,515 | 10.62 | 13.82 |
| 4 | Keller Williams Realty Acadiana (L000906) | 993.00 | 251,054,792 | 252,825 | 10.57 | 9.78 |
| 5 | Keaty Real Estate Team (L000932) | 515.00 | 143,808,863 | 279,241 | 5.48 | 5.60 |
| 6 | Cicero Realty LLC (L001234) | 477.00 | 122,297,733 | 256,389 | 5.08 | 4.77 |
| 7 | NextHome Cutting Edge Realty (L001236) | 178.50 | 49,850,055 | 279,272 | 1.90 | 1.94 |
| 8 | HUNCO Real Estate (L001141) | 145.50 | 42,993,867 | 295,490 | 1.55 | 1.68 |
| 9 | D.R. Horton Realty of LA, LLC (L00L00) | 157.00 | 40,886,155 | 260,421 | 1.67 | 1.59 |
| 10 | RE/MAX Acadiana (L000020) | 162.00 | 38,708,141 | 238,939 | 1.72 | 1.51 |

Market Penetration Reports are based on ROAM MLS data from January 2026 through the month in which this Market Report represents. It is gathered from Residential listings with a status of Sold and calculated by Volume.

## Top 10 Listing Companies in Lafayette Parish – October 2026

| Rank | Name | Sides | Volume | Average | % Total: Number | % Total: Volume |
|---|---|---|---|---|---|---|
| 1 | Compass in Lafayette (L000050) | 435 | 161,390,992.31 | 371,013.78 | 1.68 | 1 |
| 2 | Real Broker, LLC in Lafayette (L001335) | 410 | 137,509,419.00 | 335,388.83 | 1.43 | 2 |
| 3 | eXp Realty, LLC in Lafayette (L001154) | 357 | 104,171,942.27 | 291,798.16 | 1.09 | 3 |
| 4 | Cicero Realty LLC in Covington (L001234) | 328 | 86,161,086.00 | 262,686.24 | 0.90 | 4 |
| 5 | Keller Williams Realty Acadiana in Lafayette (L000906) | 294 | 82,789,103.65 | 281,595.59 | 0.86 | 5 |
| 6 | Keaty Real Estate Team in Lafayette (L000932) | 159 | 43,239,388.00 | 271,945.84 | 0.45 | 6 |
| 7 | D.R. Horton Realty of LA, LLC in Denham Springs (L00L00) | 117 | 32,132,655.00 | 274,638.08 | 0.33 | 7 |
| 8 | Lamplighter Realty, LLC in Lafayette (L001186) | 103 | 30,842,905.00 | 299,445.68 | 0.32 | 8 |
| 9 | Reliance Real Estate Group in Lafayette (L001039) | 43 | 18,932,682.00 | 440,294.93 | 0.20 | 9 |
| 10 | NextHome Cutting Edge Realty in Lafayette (L001236) | 54 | 16,768,900.00 | 310,535.19 | 0.17 | 10 |

## Top 10 Listing OR Selling Companies in Lafayette Parish – October 2026

| Rank | Name | Sides | Volume | Average | % Total: Number | % Total: Volume |
|---|---|---|---|---|---|---|
| 1 | Compass (L000050) | 820.00 | 303,320,804 | 369,903 | 13.99 | 16.65 |
| 2 | Real Broker, LLC (L001335) | 847.50 | 284,026,130 | 335,134 | 14.46 | 15.59 |
| 3 | eXp Realty, LLC (L001154) | 934.00 | 256,268,916 | 274,378 | 15.93 | 14.07 |
| 4 | Keller Williams Realty Acadiana (L000906) | 661.50 | 184,347,570 | 278,681 | 11.28 | 10.12 |
| 5 | Keaty Real Estate Team (L000932) | 345.00 | 104,119,758 | 301,796 | 5.89 | 5.72 |
| 6 | Cicero Realty LLC (L001234) | 388.00 | 101,286,510 | 261,048 | 6.62 | 5.56 |
| 7 | NextHome Cutting Edge Realty (L001236) | 117.50 | 35,611,702 | 303,078 | 2.00 | 1.96 |
| 8 | HUNCO Real Estate (L001141) | 116.00 | 35,351,362 | 304,753 | 1.98 | 1.94 |
| 9 | D.R. Horton Realty of LA, LLC (L00L00) | 117.00 | 32,132,655 | 274,638 | 2.00 | 1.76 |
| 10 | Lamplighter Realty, LLC (L001186) | 103.00 | 30,842,905 | 299,446 | 1.76 | 1.69 |